

Financial Data

Highlights

— Financial Highlights: The Track Record of 10 Years —

We will create values to meet all of our stakeholders' expectations through steady implementation of growth strategy and continuous self-transformation.

IFRS										
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→										
(As of March 31, 2024)										
(FY)	2014	2015	2016	2017	2018	2019 ^{*7}	2020	2021	2022	2023
For the year:										Millions of yen
Revenues	¥678,573	¥680,354	¥665,377	¥700,391	¥708,831	¥672,286	¥652,380	¥743,612	¥ 814,310	¥ 800,243
Domestic logistics	397,954	405,080	411,796	417,835	432,793	435,311	421,190	417,162	423,972	427,533
Global logistics	258,231	253,144	231,727	260,285	255,828	219,761	216,258	313,494	375,894	357,372
Other services (logistics related businesses)	22,388	22,130	21,854	22,271	20,210	17,214	14,932	12,956	14,444	15,338
Operating income ^{*2,*3}	21,465	28,320	29,466	29,803	31,192	33,483	36,711	38,696	47,996	38,903
Domestic logistics	14,071	20,333	21,830	21,740	22,099	26,063	25,176	23,678	23,998	19,969
Global logistics	4,848	5,652	5,693	6,280	7,108	6,502	10,340	13,642	22,259	16,746
Other services (logistics related businesses)	2,546	2,335	1,943	1,783	1,985	918	1,195	1,376	1,739	2,188
EBIT (Earnings before interest and taxes) ^{*2}	–	27,785	31,555	33,093	36,180	39,607	44,429	29,417	45,292	19,117
Net income attributable to stockholders of the parent company	13,250	14,011	18,703	20,916	22,786	21,614	22,873	13,513	25,516	58,251
At year-end:										
Total assets	¥459,386	¥464,399	¥549,924	¥564,903	¥612,535	¥879,144	¥787,936	¥791,878	¥ 912,109	¥ 1,559,976
Total equity	176,726	178,552	190,919	208,291	228,949	239,257	162,107	178,213	120,044	557,700
Equity attributable to stockholders of the parent company (Stockholders' equity)	173,720	175,543	187,482	204,328	222,346	232,861	155,158	170,170	110,704	547,474
Consolidated Cash Flows:										
Cash flows from operating activities	¥32,266	¥38,820	¥26,372	¥27,924	¥37,812	¥78,204	55,309	65,135	122,063	14,600
Cash flows from investing activities	(19,886)	(10,373)	(69,004)	(6,178)	(13,892)	(1,162)	69,779	(24,877)	(117,310)	(62,414)
Cash flows from financing activities	(12,065)	(16,712)	55,592	(16,445)	21,104	(45,707)	(161,056)	(52,511)	(17,266)	(62,120)
Cash and cash equivalents at end of year		45,146	57,483	63,497	108,412	139,021	104,815	94,907	83,792	43,495
Capital expenditures:										
Capital expenditures ^{*4}	¥26,528	¥33,755	¥21,961	¥17,355	¥27,559	¥32,242	¥68,100	¥49,299	¥74,074	¥242,115
Financial ratios:										
Operating margin (%) ^{*2,*3}	3.2	4.2	4.4	4.3	4.4	5.0	5.6	5.2	5.9	4.9
EBIT margin (%) ^{*2}	–	4.1	4.7	4.7	5.1	5.9	6.8	4.0	5.6	2.4
Other data:										
Total Personnel ^{*5}	49,769	46,621	47,939	47,784	46,295	45,328	43,729	45,681	46,755	46,916
Total floor space of warehouse (Ten-thousand square meters) ^{*6}	691	709	719	731	734	741	753	755	793	825
Domestic	500	496	497	499	513	509	527	537	544	559
Overseas	191	213	222	231	221	232	226	219	249	266

*1 We give the consolidated figures with L-management at the top from FY2014 to FY2022.

*2 In order to present business conditions more appropriately, the Group started to use "Adjusted operating income" and "EBIT (Earnings before interest and taxes)" as a major indicator from FY2016 and also presented "Adjusted operating income" and "EBIT (Earnings before interest and taxes)" for FY2015.

*3 Starting with FY2023, the Company calculates the "Adjusted operating income" as follows: [Adjusted operating income] = [Operating income] - [Other income] + [Other expenses] + [Amortization of intangible assets identified in business combination] + [Share-based remuneration expense (excluding those related to performance-based stock remuneration plan)]. Figures for FY2022 reflect this change.

*4 Based on tangible and intangible assets accepted.

*5 Number of employees excludes associates accounted for using the equity method.

*6 Excluding AIT Group and HTB-BCD Travel Group.

*7 Effective April 1, 2019, the Group adopted IFRS 16 Leases. Financial Data.